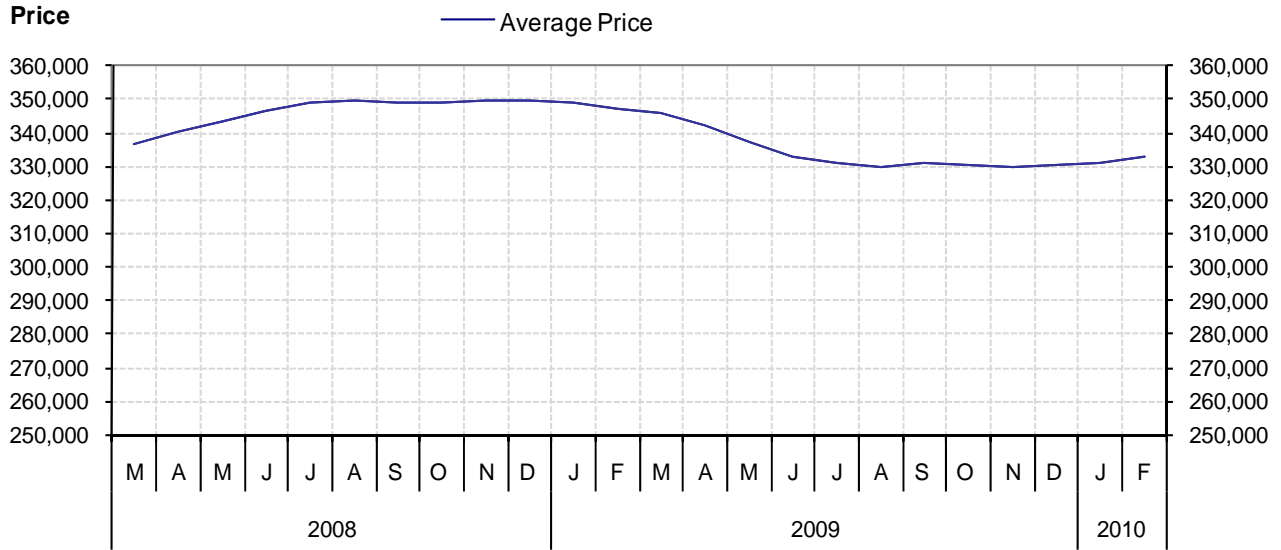


# Board Area

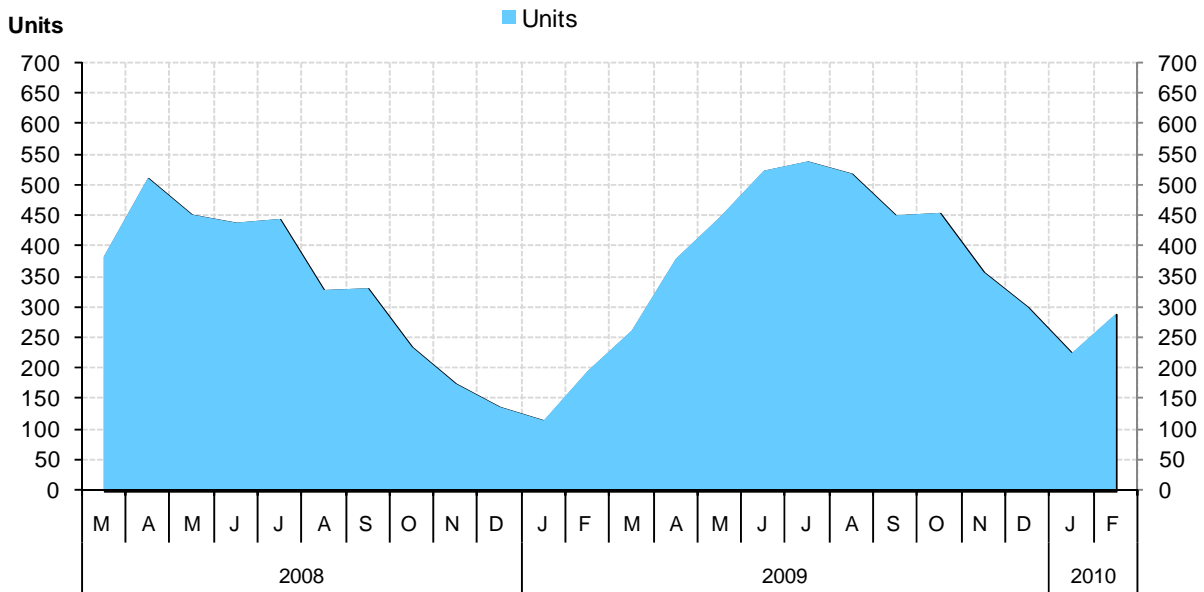
## as at February 28, 2010

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold

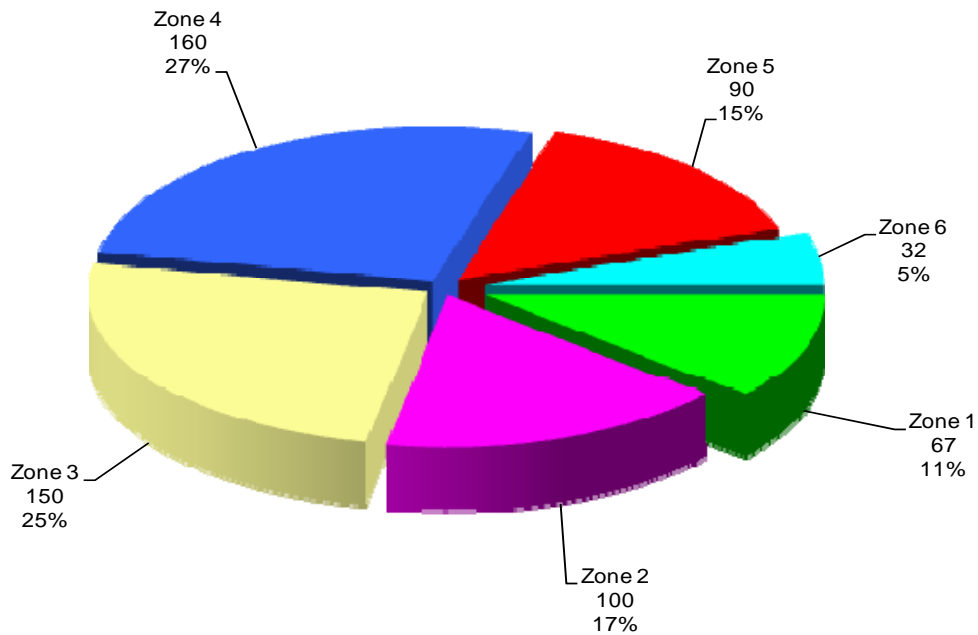


## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	211	134	57%	1610	1766	-9%
Units Reported Sold	71	15	373%	642	381	69%
Sell/List Ratio	34%	11%		40%	22%	
Reported Sales Dollars	\$9,137,200	\$1,930,500	373%	\$85,109,590	\$53,669,099	59%
Average Sell Price / Unit	\$128,693	\$128,700	0%	\$132,569	\$140,864	-6%
Median Sell Price	\$119,000			\$128,000		
Sell Price / List Price Ratio	96%	82%		93%	94%	
Days to Sell	167	271	-38%	160	138	16%
Active Listings	907	1007				
<b>Single Family</b>						
Units Listed	759	684	11%	8328	9252	-10%
Units Reported Sold	289	196	47%	4722	3733	26%
Sell/List Ratio	38%	29%		57%	40%	
Reported Sales Dollars	\$98,851,449	\$60,352,170	64%	\$1,571,569,664	\$1,296,393,703	21%
Average Sell Price / Unit	\$342,047	\$307,919	11%	\$332,819	\$347,279	-4%
Median Sell Price	\$334,900			\$320,000		
Sell Price / List Price Ratio	96%	91%		94%	94%	
Days to Sell	66	106	-38%	74	63	17%
Active Listings	2139	2512				
<b>Condos (Apt)</b>						
Units Listed	162	132	23%	1716	2061	-17%
Units Reported Sold	54	34	59%	645	587	10%
Sell/List Ratio	33%	26%		38%	28%	
Reported Sales Dollars	\$11,823,157	\$6,208,065	90%	\$130,846,688	\$124,874,395	5%
Average Sell Price / Unit	\$218,947	\$182,590	20%	\$202,863	\$212,733	-5%
Median Sell Price	\$209,000			\$186,000		
Sell Price / List Price Ratio	92%	90%		92%	95%	
Days to Sell	159	91	74%	112	75	50%
Active Listings	737	893				
<b>Condos (Patio)</b>						
Units Listed	54	64	-16%	585	603	-3%
Units Reported Sold	22	17	29%	340	218	56%
Sell/List Ratio	41%	27%		58%	36%	
Reported Sales Dollars	\$6,043,241	\$4,840,000	25%	\$91,696,879	\$66,233,490	38%
Average Sell Price / Unit	\$274,693	\$284,706	-4%	\$269,697	\$303,823	-11%
Median Sell Price	\$262,000			\$269,900		
Sell Price / List Price Ratio	97%	96%		95%	97%	
Days to Sell	80	117	-32%	110	83	34%
Active Listings	183	238				
<b>Condos (Twnhse)</b>						
Units Listed	77	70	10%	1018	1229	-17%
Units Reported Sold	31	17	82%	477	437	9%
Sell/List Ratio	40%	24%		47%	36%	
Reported Sales Dollars	\$6,657,657	\$3,839,000	73%	\$115,243,887	\$102,674,128	12%
Average Sell Price / Unit	\$214,763	\$225,824	-5%	\$241,601	\$234,952	3%
Median Sell Price	\$185,000			\$225,000		
Sell Price / List Price Ratio	95%	92%		95%	96%	
Days to Sell	85	109	-22%	87	64	35%
Active Listings	358	424				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## MLS® Single Family Sales Analysis For Board Area – by Zone



Total Unconditional Sales January 1 to February 28, 2010 = 599

**Zone 1 – Campbell River**  
**Zone 2 – Comox Valley**  
**Zone 3 – Cowichan Valley**  
**Zone 4 – Nanaimo**  
**Zone 5 – Parksville/Qualicum**  
**Zone 6 – Port Alberni/West Coast**