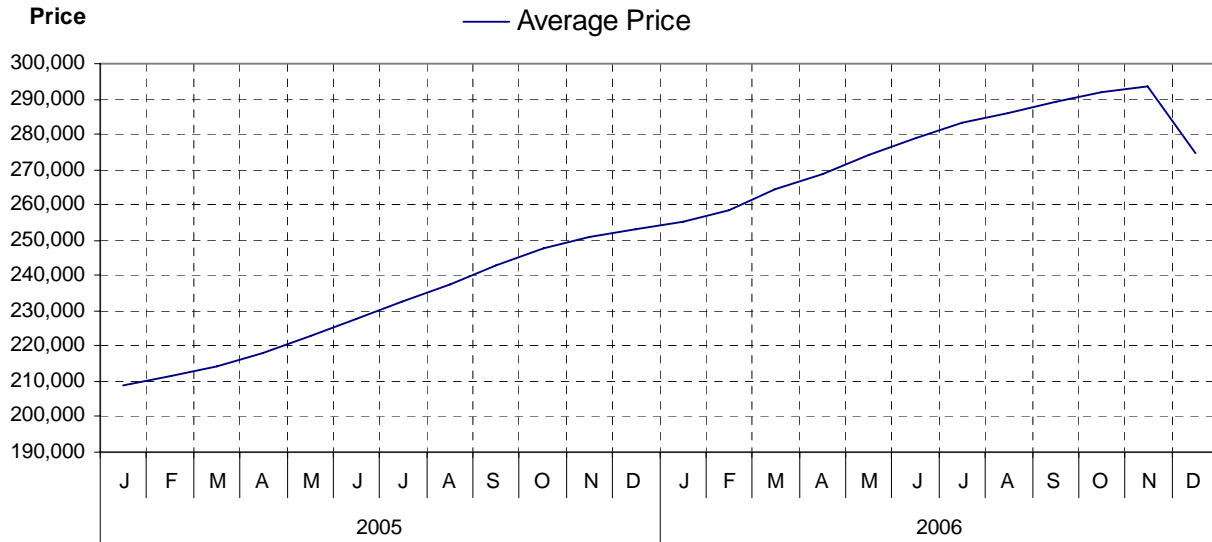


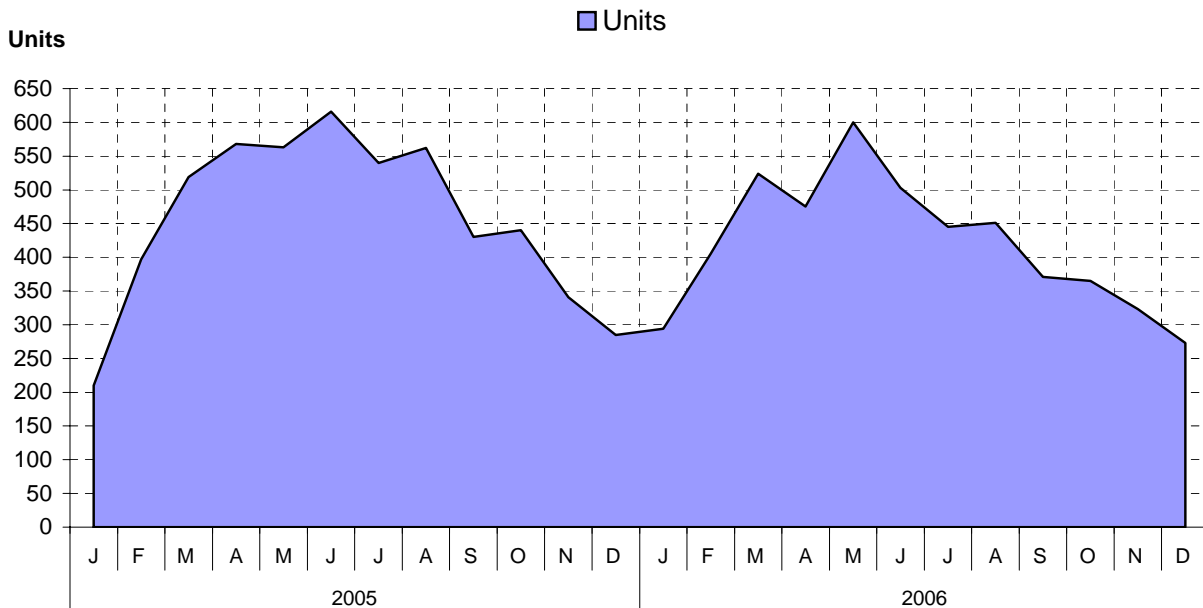
# Board Area as at December 31, 2006

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

(Reported Sales – Unconditional Sales Only)

	-----CURRENT MONTH-----			-----12 MONTHS TO DATE-----		
	THIS YEAR	LAST YEAR	% Change	THIS YEAR	LAST YEAR	% Change
<b>LOTS</b>						
UNITS LISTED	128	87	47 %	1,884	1,499	25 %
UNITS REPORTED SOLD	32	44	27-%	852	927	8-%
SELL/LIST RATIO	25 %	50 %		45 %	61 %	
REPORTED SALES DOLLARS	4,079,500	5,378,150	24-%	112,139,851	100,206,572	11 %
AVG SELL PRICE/UNIT	127,484	122,230	4 %	131,619	108,097	21 %
PRICE RATIO	96 %	98 %		97 %	97 %	
DAYS TO SELL	45	66	31-%	71	91	21-%
ACTIVE LISTINGS	684	383	78 %			

### SINGLE FAMILY

UNITS LISTED	258	261	1-%	8,246	7,534	9 %
UNITS REPORTED SOLD	273	319	14-%	5,584	6,098	8-%
SELL/LIST RATIO	105 %	122 %		67 %	80 %	
REPORTED SALES DOLLARS	72,179,686	79,205,920	8-%	1,533,924,751	1,436,984,943	6 %
AVG SELL PRICE/UNIT	264,394	248,294	6 %	274,699	235,648	16 %
PRICE RATIO	97 %	98 %		98 %	98 %	
DAYS TO SELL	70	56	25 %	53	49	8 %
ACTIVE LISTINGS	1,691	1,224	38 %			

### CONDOMINIUM (APT)

UNITS LISTED	129	56	130 %	1,679	1,432	17 %
UNITS REPORTED SOLD	56	73	23-%	963	1,121	14-%
SELL/LIST RATIO	43 %	130 %		57 %	78 %	
REPORTED SALES DOLLARS	10,498,400	11,462,522	8-%	183,293,164	158,423,914	15 %
AVG SELL PRICE/UNIT	187,471	157,020	19 %	190,335	141,323	34 %
PRICE RATIO	97 %	99 %		98 %	99 %	
DAYS TO SELL	66	94	29-%	62	56	10 %
ACTIVE LISTINGS	553	280	97 %			

### CONDOMINIUM (TWNHSE)

UNITS LISTED	59	30	96 %	1,099	807	36 %
UNITS REPORTED SOLD	34	25	36 %	646	582	10 %
SELL/LIST RATIO	57 %	83 %		58 %	72 %	
REPORTED SALES DOLLARS	6,792,822	4,923,000	37 %	139,038,368	95,744,048	45 %
AVG SELL PRICE/UNIT	199,788	196,920	1 %	215,229	164,508	30 %
PRICE RATIO	97 %	98 %		98 %	98 %	
DAYS TO SELL	67	73	8-%	52	49	6 %
ACTIVE LISTINGS	278	143	94 %			

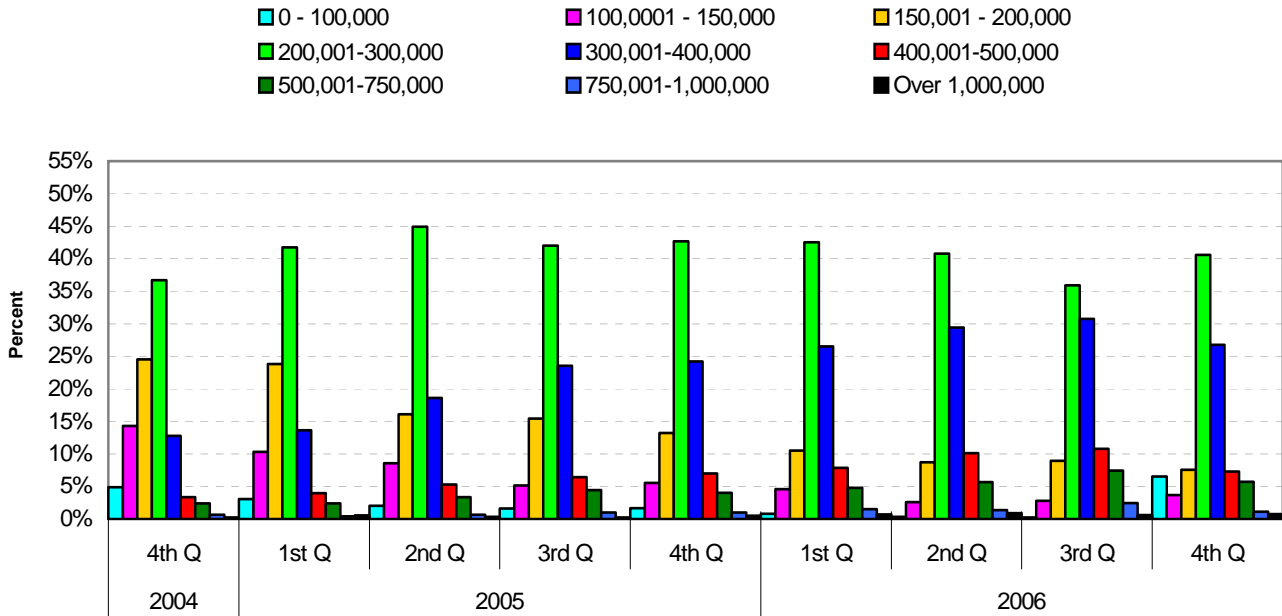
#### PLEASE NOTE:

**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes, single family waterfront or single family strata.

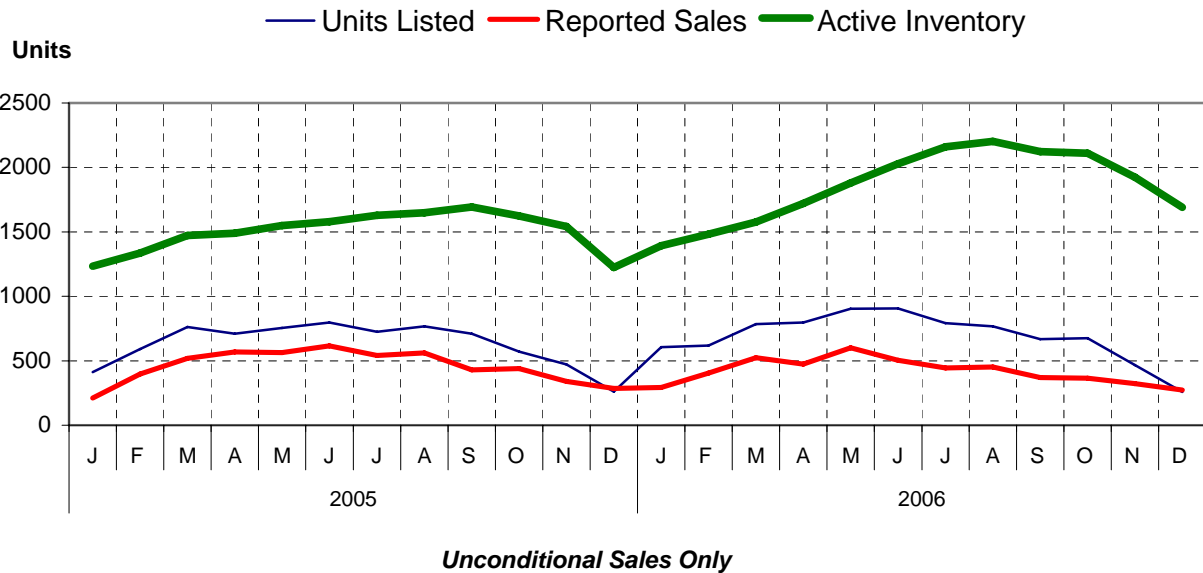
**LOTS** do NOT INCLUDE acreage or waterfront acreage.

**COLLAPSE RATE** – The collapse rate for all properties within the Board area was 0.3% for the current month.

## Percentage of Market Share by Price Range Board Area

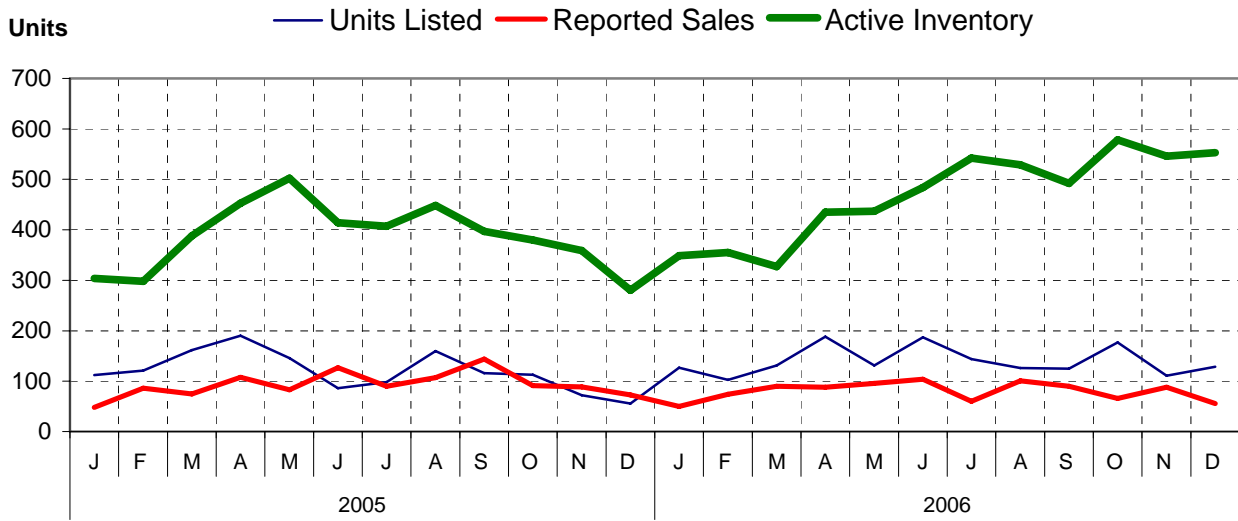


## Single Family Comparisons between



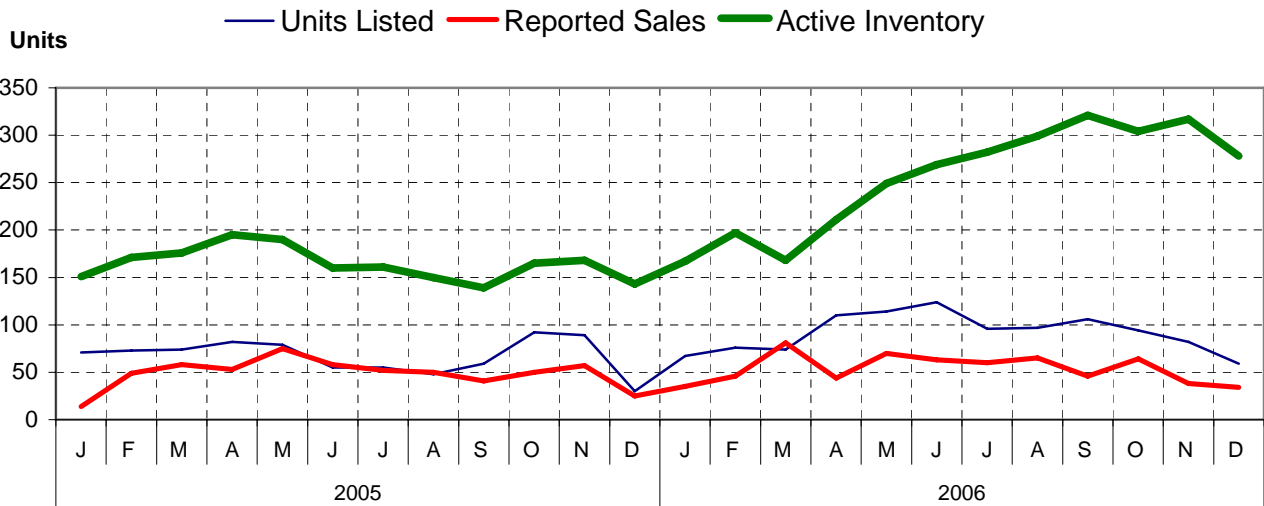
*Unconditional Sales Only*

## Condominium (Apartment) Comparisons between



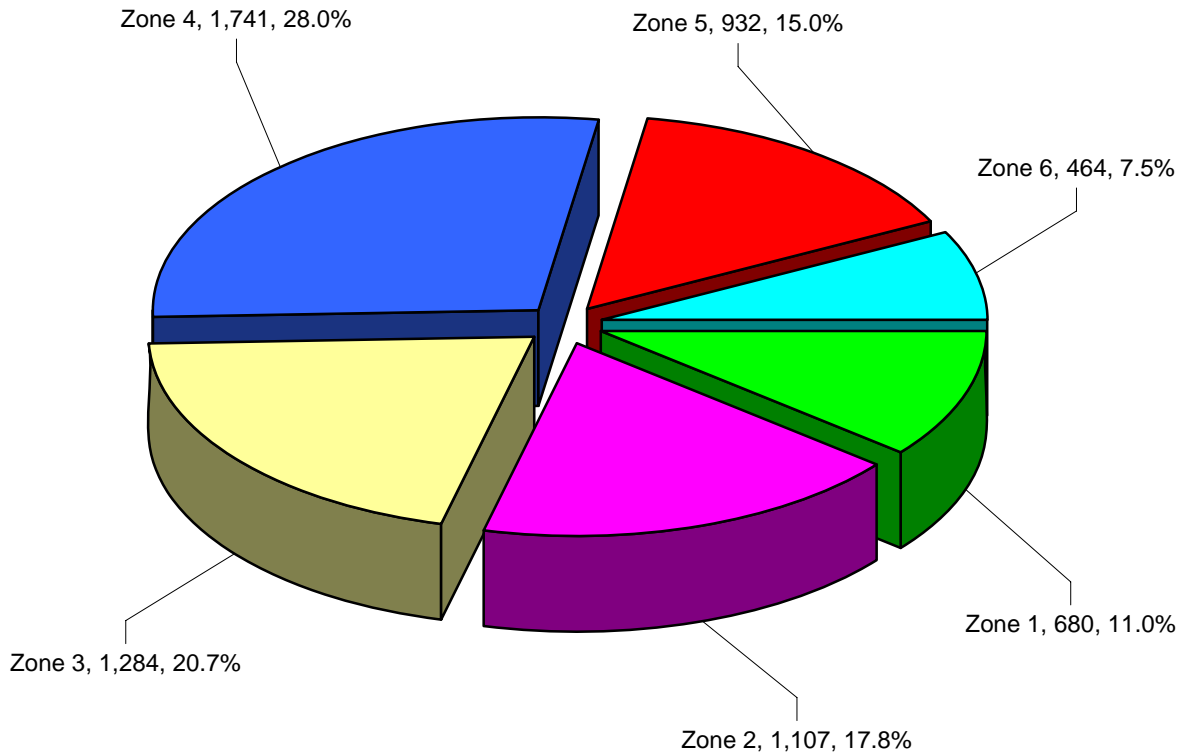
*Unconditional Sales Only*

## Condominium (Townhouse) Comparisons between



*Unconditional Sales Only*

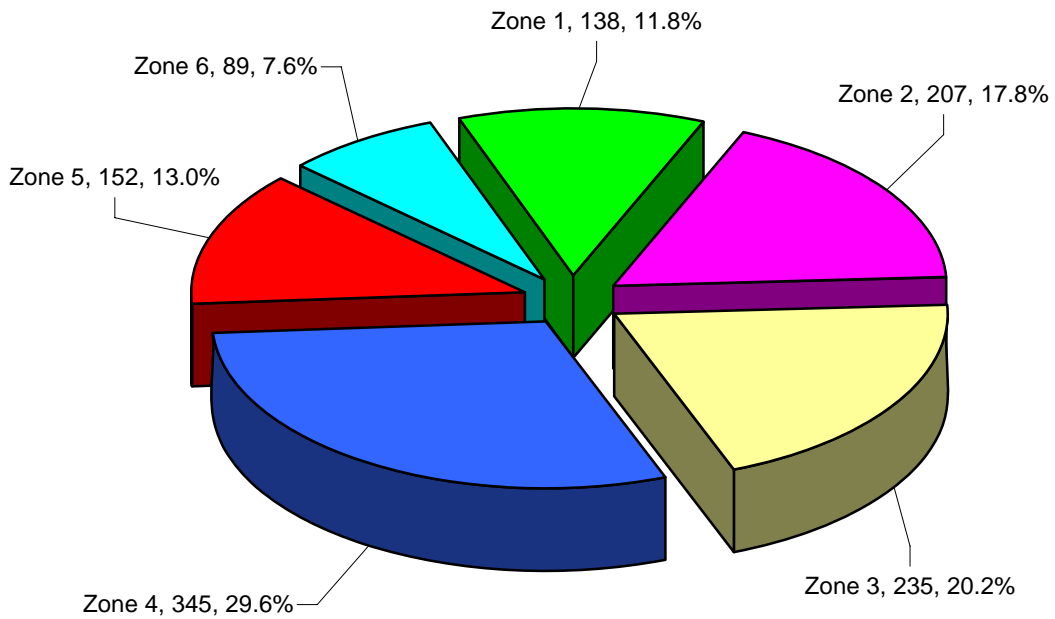
## MLS® Single Family Sales Analysis For Board Area – by Zone



Total Unconditional Sales January 1 to December 31, 2006 = 6,208

**Zone 1 – Campbell River**  
**Zone 2 – Comox Valley**  
**Zone 3 – Cowichan Valley**  
**Zone 4 – Nanaimo**  
**Zone 5 – Parksville/Qualicum**  
**Zone 6 – Port Alberni/West Coast**

# 4th Quarter 2006 MLS® Single Family Sales Analysis For Board Area – By Zone



Total Unconditional Sales - 1,166  
4th Quarter - October 1 to December 31, 2006

- Zone 1 – Campbell River**
- Zone 2 – Comox Valley**
- Zone 3 – Cowichan Valley**
- Zone 4 – Nanaimo**
- Zone 5 – Parksville/Qualicum**
- Zone 6 – Port Alberni/West Coast**