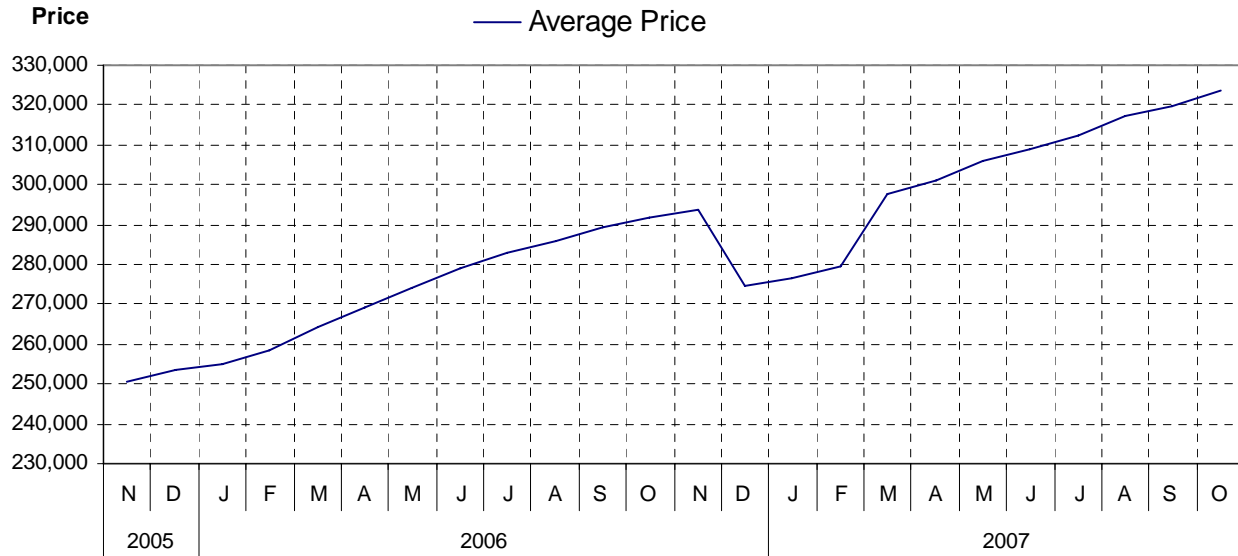


# Board Area

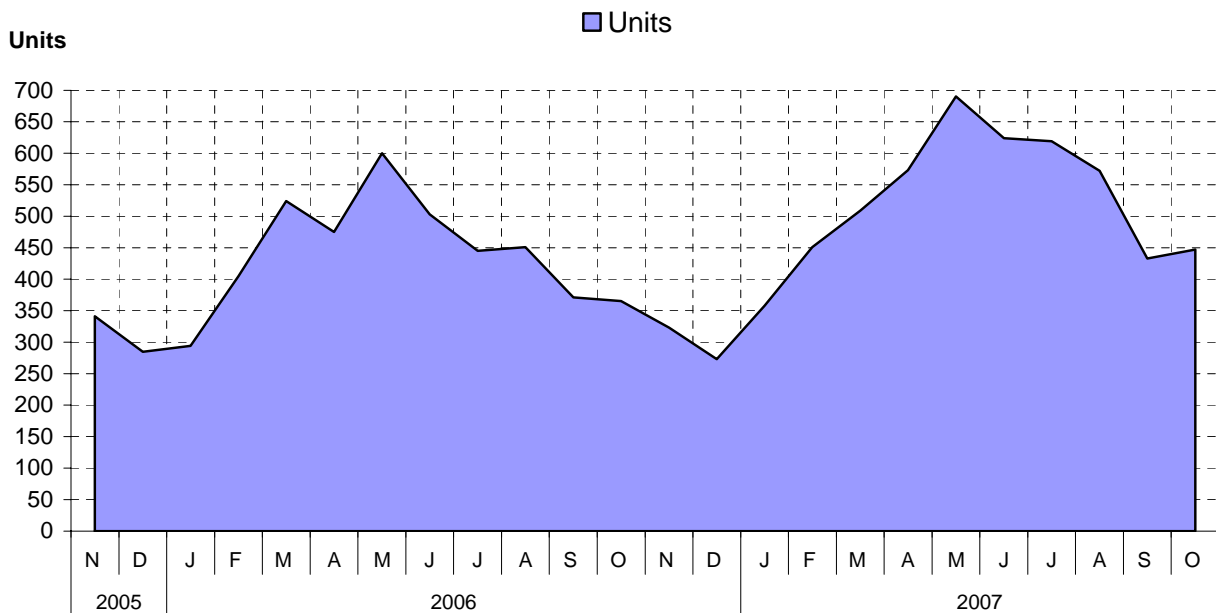
## as at October 31, 2007

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



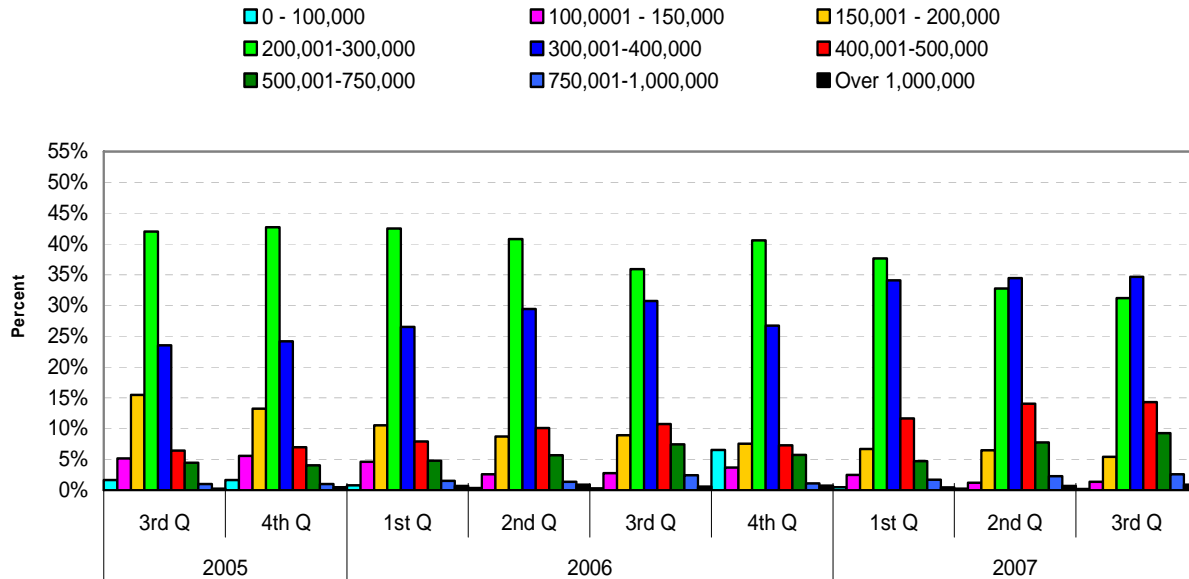
## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	128	101	27%	2036	1716	19%
Units Reported Sold	108	48	125%	936	867	8%
Sell/List Ratio	84%	48%		46%	51%	
Reported Sales Dollars	\$13,109,316	\$5,949,880	120%	\$129,247,634	\$105,763,629	22%
Average Sell Price / Unit	\$121,383	\$123,956	-2%	\$138,085	\$121,988	13%
Median Sell Price	\$105,000			\$129,900		
Sell Price / List Price Ratio	99%	94%		97%	97%	
Days to Sell	148	82	81%	98	69	41%
Active Listings	898					
<b>Single Family</b>						
Units Listed	672	695	-3%	8904	8547	4%
Units Reported Sold	447	376	19%	5790	5228	11%
Sell/List Ratio	67%	54%		65%	61%	
Reported Sales Dollars	\$155,486,818	\$111,880,004	39%	\$1,873,686,906	\$1,505,640,203	24%
Average Sell Price / Unit	\$347,845	\$297,553	17%	\$323,607	\$287,995	12%
Median Sell Price	\$335,000			\$309,800		
Sell Price / List Price Ratio	95%	95%		96%	96%	
Days to Sell	59	59	-1%	57	52	10%
Active Listings	2029					
<b>Condos (apt)</b>						
Units Listed	151	176	-14%	1868	1579	18%
Units Reported Sold	111	68	63%	1096	983	11%
Sell/List Ratio	74%	39%		59%	62%	
Reported Sales Dollars	\$24,110,993	\$13,609,450	77%	\$215,181,274	\$178,483,561	21%
Average Sell Price / Unit	\$217,216	\$200,139	9%	\$196,333	\$181,570	8%
Median Sell Price	192,000			\$175,500		
Sell Price / List Price Ratio	96%	97%		97%	97%	
Days to Sell	83	81	2%	72	62	16%
Active Listings	648					
<b>Condos (twnhse)</b>						
Units Listed	56	135	-59%	1410	1605	-12%
Units Reported Sold	65	86	-24%	1064	1011	5%
Sell/List Ratio	116%	64%		75%	63%	
Reported Sales Dollars	\$16,299,575	\$21,475,308	-24%	\$263,244,247	\$224,649,749	17%
Average Sell Price / Unit	\$250,763	\$249,713	0%	\$247,410	\$222,205	11%
Median Sell Price	\$215,000			\$224,900		
Sell Price / List Price Ratio	96%	98%		97%	98%	
Days to Sell	56	59	-6%	70	60	17%
Active Listings	279					

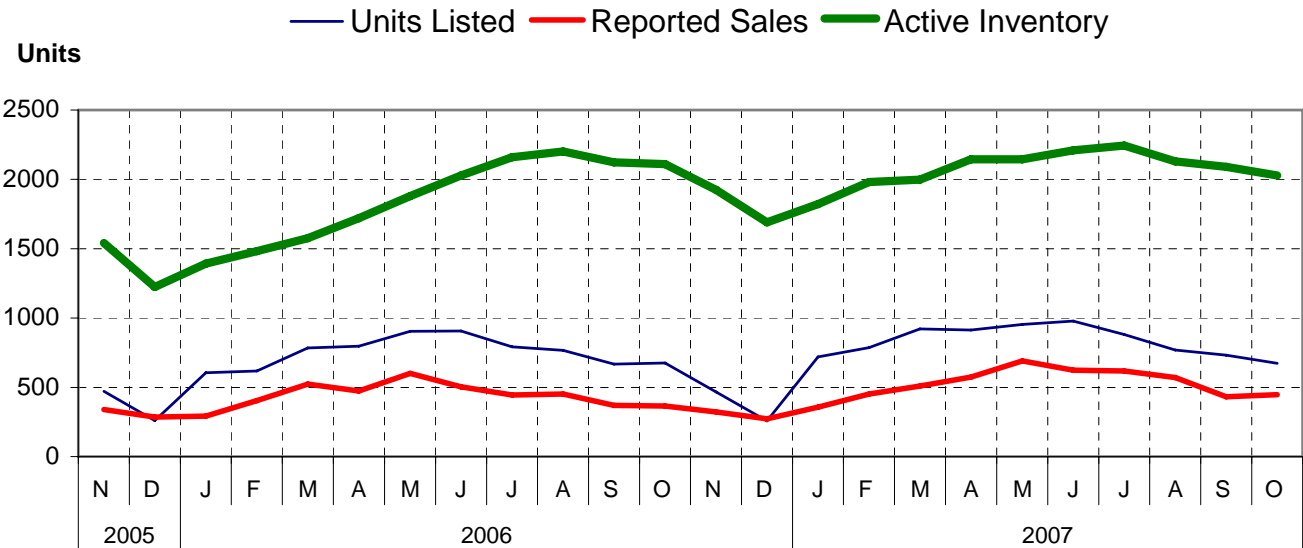
**PLEASE NOTE:**

**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata.  
**LOTS** do NOT INCLUDE acreage or waterfront acreage.

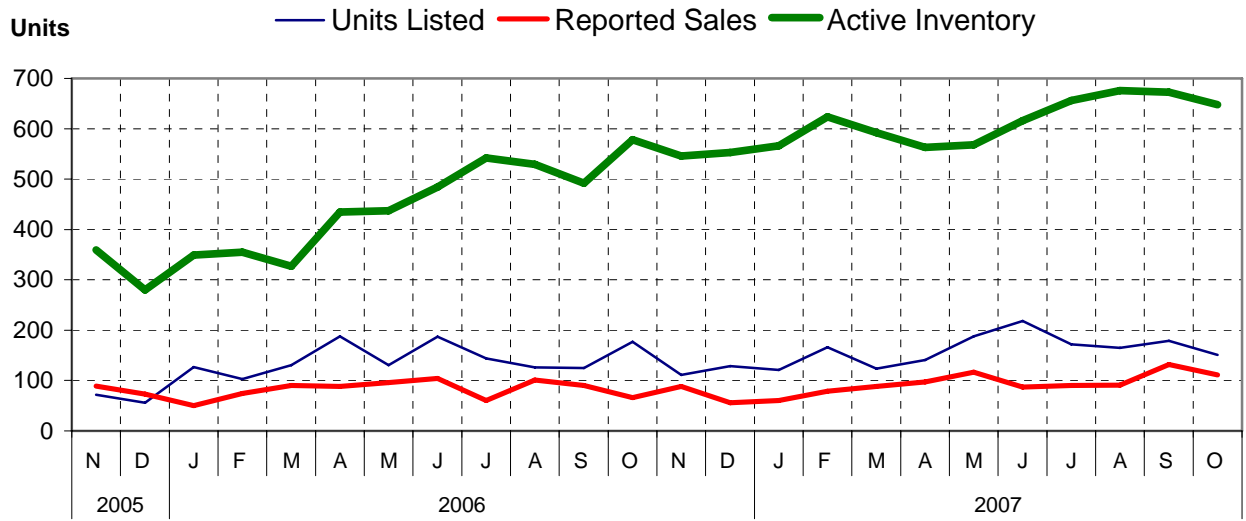
## Percentage of Market Share by Price Range Board Area



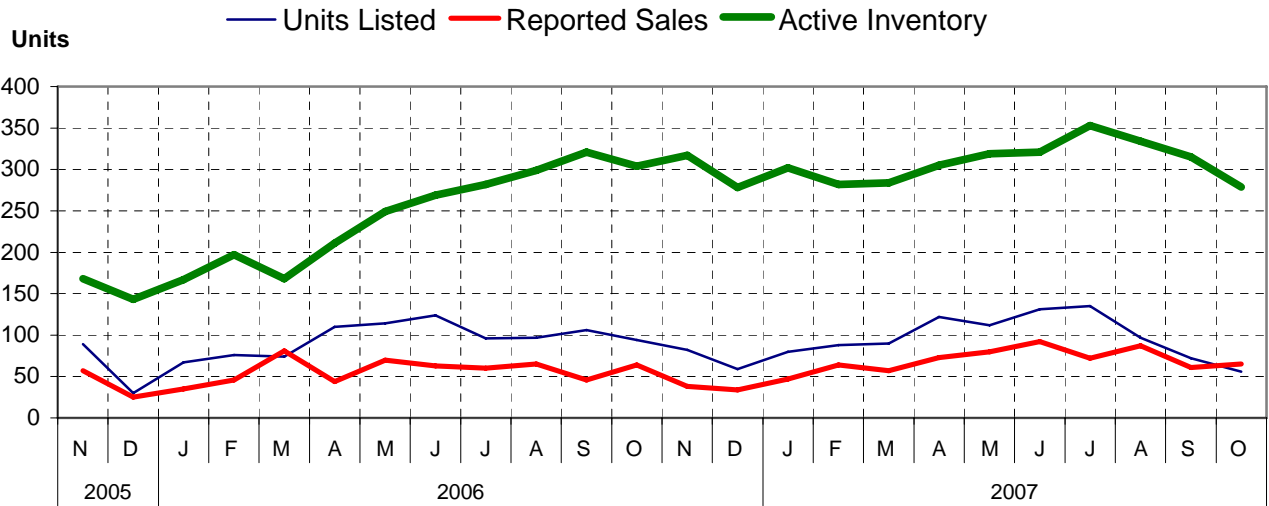
## Single Family Comparisons between



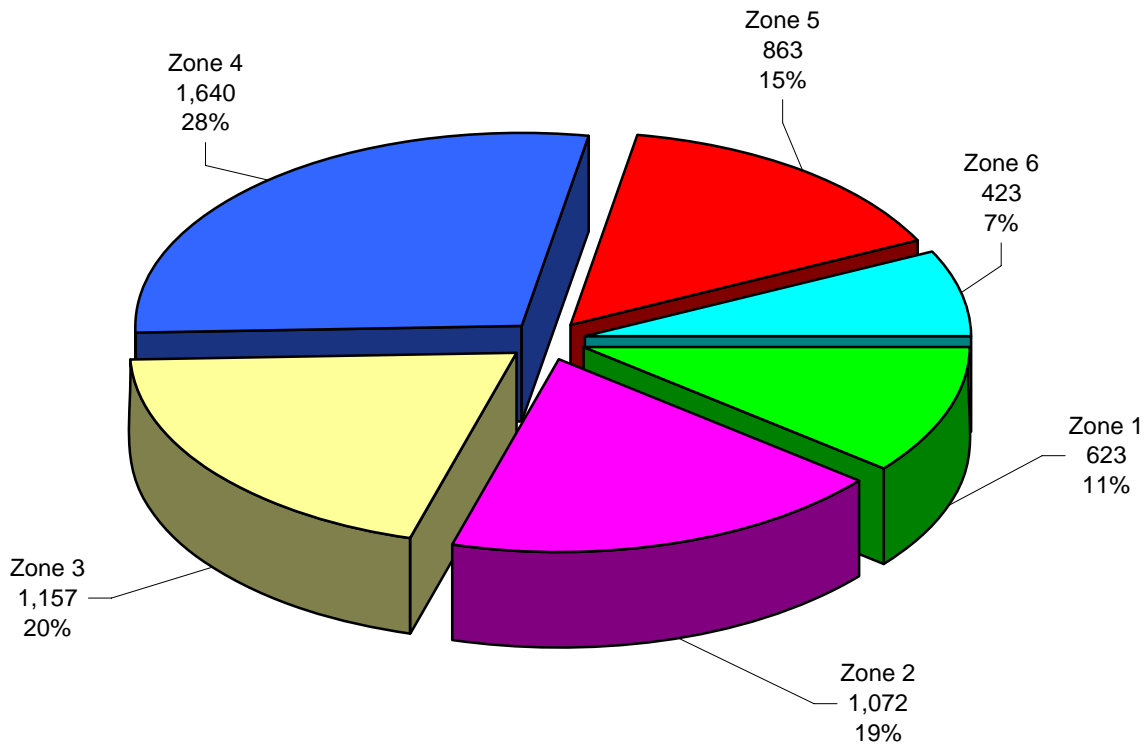
## Condominium (Apartment) Comparisons between



## Condominium (Townhouse) Comparisons between



## MLS® Single Family Sales Analysis For Board Area – by Zone



Total Unconditional Sales January 1 to October 31, 2007 = 5,778

**Zone 1 – Campbell River**  
**Zone 2 – Comox Valley**  
**Zone 3 – Cowichan Valley**  
**Zone 4 – Nanaimo**  
**Zone 5 – Parksville/Qualicum**  
**Zone 6 – Port Alberni/West Coast**